

## Cloud Computing

PaaS, IaaS & SaaS

Cloud Computing is a mixture of PaaS, SaaS and laaS. Operating on the model of Use, Build, and Migrate.

Hotels using cloud computing pay only for what they need and use. Upfront costs are kept low as they are only paying for the computing power and cloud storage that they really need.

> Hotels moving their software services to the cloud in theory should witness a significant number of financial and operational opportunities.





**AS A SERVICE** A tool that helps

developers build hardware, software, and applications. Like laaS, PaaS tools are accessible via the internet.



**AS A SERVICE** Offers users a variety of

applications without having to install software on their devices. SaaS tools are accessible to everyone with an internet connection and login information.

**SOFTWARE** 

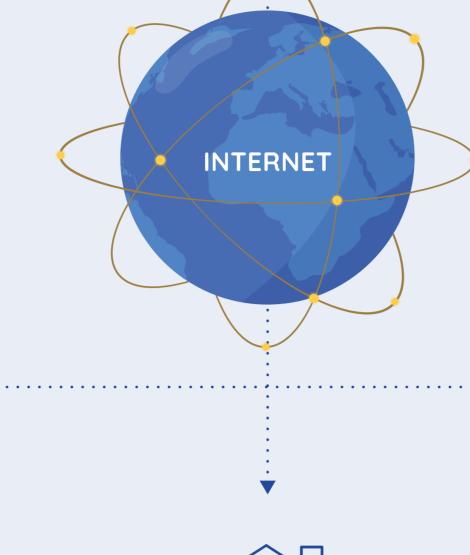


**INFRASTRUCTURE** 

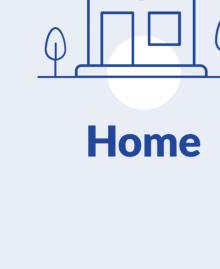
**AS A SERVICE** Alternative to

on-premises

infrastructure that encompasses storage, networking, servers, and virtualization services.











### No large up-front CapEx investments

Saves you money!



Pay only for the

resource you need,

while you use them



Eliminate redundant maintenance employee costs and reduce spend on excess capacity



**Enjoy free updates** 

Cloud users spend 21%



less on IT as a percentage of revenue and 16% less on IT on a per-user basis



and 20% ROI with payback period of 1-2 years (Forrester)

SaaS CRM exhibited 26%





times the cost of the initial purchase Companies end up spending more than 75% of their total IT budget just on maintaining and

running existing systems

and software

infrastructure

The annual cost to

can be up to four

own and mange boxed

software applications



The initial purchase is usually only 5% of the total cost of owning and maintaining a program







#### With Cloud, companies on average spend 69% on ongoing support, leaving 31% for new initiatives.

Inspires innovation

Studies show that industry spent

80% of their IT budget on ongoing

support and 20% on new initiatives.

at whatever speed you need to in order to get No need to depend on to market an IT team to install the software and keep it running properly Instant

systems, on the other hand, need much less customization because they are already

incredibly flexible

On-site system require

order to make any sort

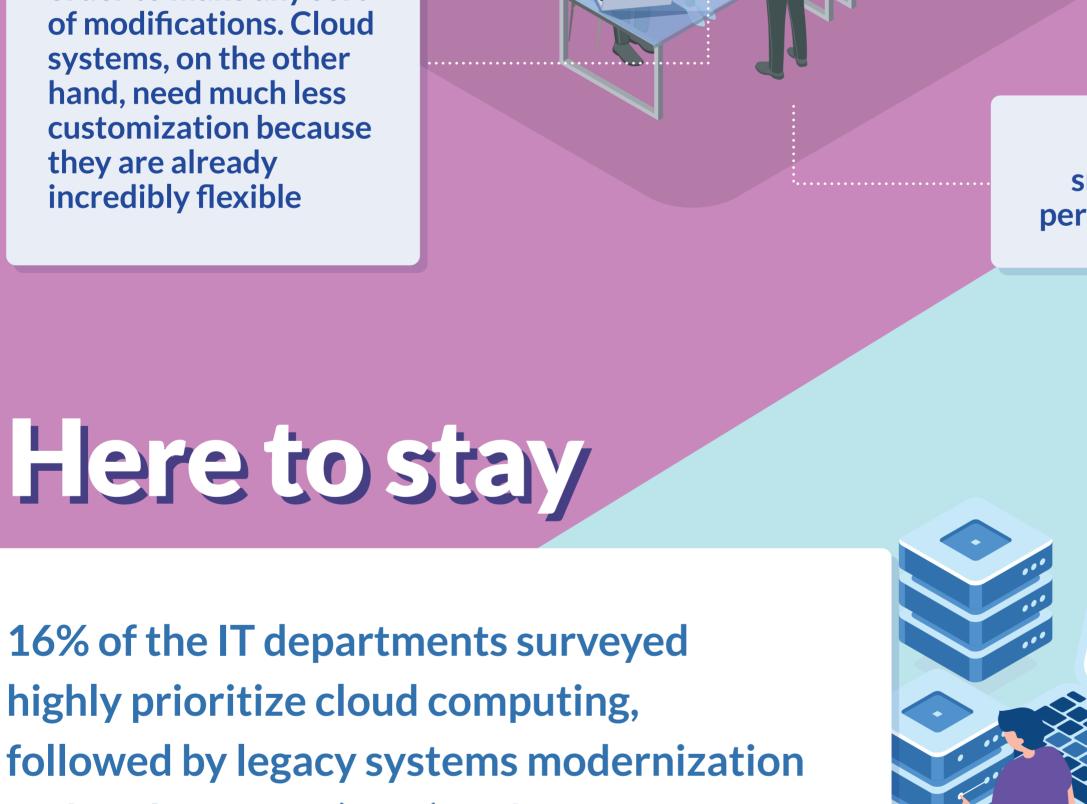
of modifications. Cloud

a high level of support in

and software

Here to stay

16% of the IT departments surveyed highly prioritize cloud computing, and replacement (12%) and software on-permises (9%).





Allows your

provision of

additional

when you

need them

resources and

services right

Services can be

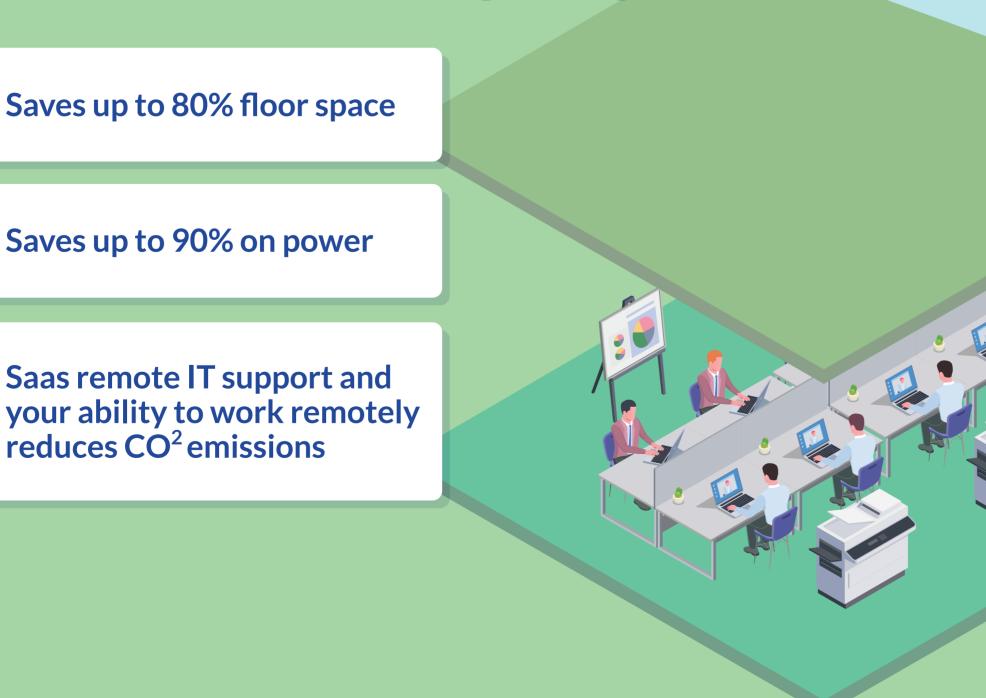
business to move

## Helps you go green

Saves up to 90% on power

Saas remote IT support and your ability to work remotely

reduces CO<sup>2</sup> emissions





damage your data

Hardware theft or local disasters cannot

Cloud providers have higher and

more resilient systems available

than typical self-managed set-up



SOURCES: FORBES / FORRESSTER / COMPUTERWORLD / MICROSOFT

Your data is protected by much more sophisticated systems than you probably have locally

# Access from everywhere

Doesn't matter where you are, if you have access to internet you have an access to your software.

// PLATFORM AS A SERVICE